







County Wide Service Company
 Air Conditioning and Heating Service and Sales
 5410 Jackwood Drive
 San Antonio, Texas 78238



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 Facebook &
 Twitter*

PRE-FALL SPECIAL ~ \$79⁸²!!

*Call 732-9772 today to take advantage of our
 Fall check of your Heating System.*

-  Helps ensure safe operation
-  Get peak performance
-  Be prepared for the cold winter months ahead
-  Ask about: Annual Maintenance Agreements; Free Equipment and Duct Evaluations; Indoor Air Quality Products; Blown Insulation and Special Financing offers with approved credit!



For Your Absolute Satisfaction!

www.countywideservice.com

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COMFORT CONNECTION

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Point Taken



I know it has to do with the business that I am in, but I have seen countless air conditioning and heating trucks with company names I have never heard of before. Healthy competition is a good thing for the consumer and for all professional industries.

The operative word here is healthy. Moonlighters, cut price shops and unethical repairmen give our industry a bad name and put our trade on prime time sting shows. The consumer has many tools available to verify they are dealing with a good company. Good companies raise the bar for each other. We want to compete with other contractors that are industry leaders. Contractors that use up-to-date technology and offer complete home evaluations, deliver quality jobs and family comfort.

As the customer, you deserve to have high standards and have them met by the contractor you choose. Using the Better Business Bureau is free and has been a reliable source for consumers for years. The Texas Department of Licensing and Regulation has a place on-line to verify that a company has a current license to operate. Our local Air Conditioning Contractors of America, also known as ACCA, is a professional association of which many local contractors are proud members.

The age old adage of asking for references is another way that a homeowner can never go wrong. It isn't a surprise for those of us that have been doing this for a long time, County Wide Service was formed over 52 years ago, to see a lot of unfamiliar trucks in town when times get hard. Former employees often become another company on the road thinking the grass has to be greener on the owner side. Not too many of them make it over a year or two leaving the consumer with warranty and service issues they end up paying someone else to come clean-up.

I know we sometimes sound like a broken record, but investing in an annual maintenance agreement is one of the best ways to build a relationship with a company before you really need them. You get to see the company and how they perform. The company can in turn be familiar with your system and suggest any preventative measures you need to keep from having a large repair or replacement bill. Being perfect is unrealistic, but taking care of customers when the best of plans go array is a test of integrity. We strive to provide the best service available for you and your family and intend to be here helping the community for another 50 years.

We appreciate your business and wish everyone a wonderful holiday season!

Shirley Smith
 Managing Partner

ASK THE MANAGER

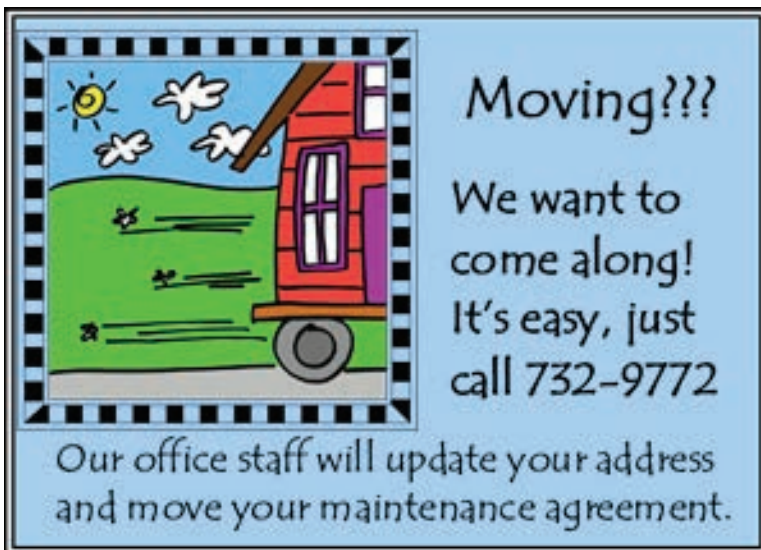
Because of the recent weather patterns, it has been predicted this fall and winter will bring a high allergy season. When County Wide Service Company comes to perform your fall heater check out ask about the options available to improve your family's indoor air quality.

Something we don't talk about that often, is having a Bio-fresh treatment done on your duct work and indoor equipment. It is a ready to use bacterial static, fungi static and deodorizer based on chlorine dioxide technology. It is an IAQ application that inhibits the growth of bacteria, mold, mildew, fungi and yeast. It is EPA approved for HVAC ventilation, coils, condensate pans, filters and ductwork. Bio-fresh is applied to your ductwork as a fog to treat and kill on contact bacteria and other allergens.

Once the Biofresh treatment is completed a combination of a good filtering system, such as a SpaceGuard, with either a UV-light or a Guardian Air Advanced Oxidation System can aid in the prevention of any recurrences. For questions or more information, give me a call at 732-9772.

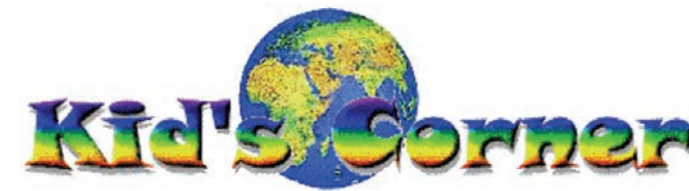


Dennis Mitchell
Operations Manager



GUARDIAN AIR ADVANCED OXIDATION

How would you like to reduce micro-organisms by over 99%? Guardian Air sends Advanced Oxidants via AC duct work through the house to kill micro-organisms such as Swine Flu, Bird Flu, Listeria, Strep, E.coli, Candida and Norwalk at the very source, in the air and on surfaces. It is a unique product as it does not depend on a UV treatment or filtration, instead it sends ionized aggressive oxidizers into each room. In addition to reduction of typical microbial and up to 85% of gases, odors and VOCs, choosing the REME model will also remove particulate, up to 93% of .3 micron. It is a continuous purification process leaving "air so clean you can smell the freshness."



KIDS' SNOW GLOBES

With the holidays fast approaching, here is an easy and great idea for gifts kids can make themselves! Snow globes have always had a mystical quality for all ages. The kids can pick the item or items to go inside particularly for the person they want to give it to.

You will need:

- A jar, any type or size that will hold the item to go inside
- Figurine or item for inside (metal is prone to rust)
- Oil based enamel paint (only if the jar lid needs to be painted)
- Clear drying epoxy
- Distilled water
- Glitter
- Glycerin



If the lid of the jar needs to be painted, do so and let dry. Sand the inside of the lid to make slightly rough and glue the figurines or items with the epoxy to the inside of the lid. Let dry completely. Fill the jar almost to the top with the distilled water, add a pinch of glitter and a dash of glycerin (keeps the glitter from falling too quickly). Carefully screw on the lid and turn the jar over and let it snow!

SEEK-N-FIND

Find and circle the words on the list. Stumped? *Answers can be found at www.countywideservice.com*

N	N	O	I	T	A	C	I	F	I	R	U	P	purification
A	C	C	O	S	U	F	S	U	A	W	A	G	oxidation
I	O	N	M	A	P	E	A	N	I	R	T	Y	moonlighter
D	M	U	R	E	L	I	Y	G	T	S	G	A	competition
R	P	O	S	Y	I	A	R	I	C	S	O	E	warranty
A	E	N	O	O	M	I	C	N	O	R	E	O	particulate
U	T	Y	I	N	G	U	O	O	M	I	C	X	allergy
G	I	S	E	A	L	N	X	A	M	O	N	D	reference
S	T	R	E	A	U	I	Y	T	U	N	E	E	community
F	I	G	T	O	D	I	G	R	N	I	R	Y	fungi
I	O	E	W	A	R	A	R	H	I	F	E	C	yeast
S	N	Y	T	P	W	U	E	R	T	E	F	U	guardian
O	G	I	O	U	T	I	L	S	Y	E	E	F	
C	O	S	A	T	N	A	L	E	L	U	R	G	
N	Y	S	E	Y	T	N	A	R	R	A	W	A	